

From \$1M to \$600M in five years.

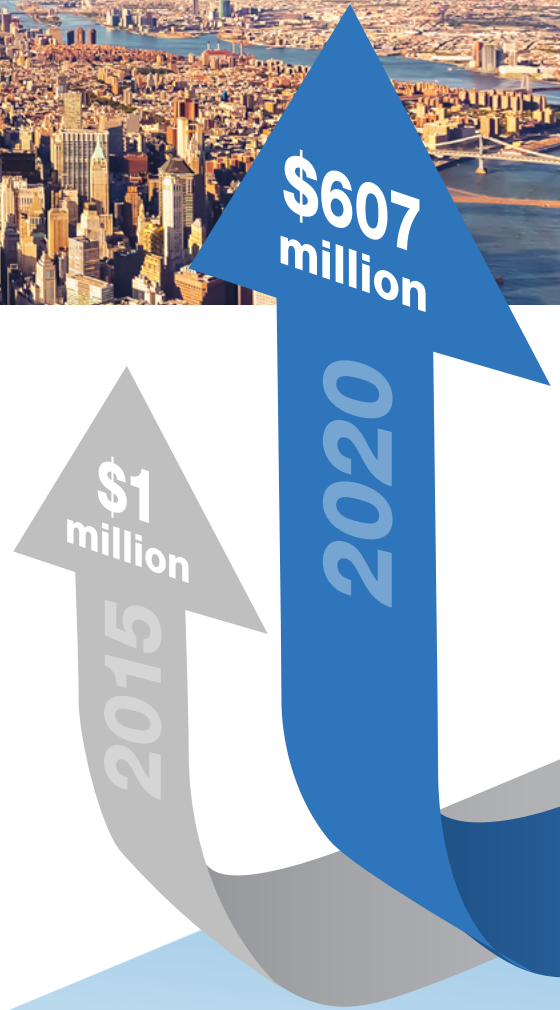
Profile

UiPath

Established in 2005
Headquartered in New York, NY
3,000+ employees

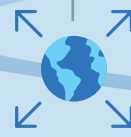
How UiPath became the leader in robotic processing automation (RPA), a market soon to be worth over \$200 billion

- Revenue grew from \$1 million in 2015 to \$607 million in 2020
- Ingram Micro's hyper-automation support and cash flow expertise enabled UiPath's rapid success
- Flexible financial solutions and technical support removed roadblocks
- A new hyper-automation model was created to support UiPath's 3,000 customers as well as engage new business



On the right path

UiPath has expanded its global reach, resources and channel partner ecosystem



UiPath is profiting from a **unified go-to-market strategy** via Ingram Micro's hyper-automation practice



With Ingram Micro managing **3,500 partners**, UiPath is poised for continued growth

The Ingram Micro difference



Ingram Micro's unique solutions portfolio makes it an indispensable ally for any partner

Full hyper-automation support is now available in 55 countries



Partners can leverage technical training for staff as well as dedicated technical and sales support

Smaller companies can utilize Ingram Micro's expertise to start selling now, scaling up internal solutions over time



