

Win more deals with Surface As-A-Service pricing with Ingram Micro Flexible Payment Solutions

Microsoft and Ingram Micro are excited to introduce a reduced rate As-A-Service program for Microsoft Surface devices.

The ability to offer your customers flexible ways to pay will help you create new funnel as well as move existing opportunities to close.

This program allows your customers to acquire the latest hardware at a manageable cost while remaining flexible as their technology needs grow over time.

Term & Lease Type	12, 24, or 36 Months, Fair Market Value (FMV)
Contract Signature and Debt Responsibility	End User Customer
Billing to End User	Ingram Micro Flexible Payment Solutions
Minimum Order Size	Five (5) Device Minimum
Credit Considerations	Credit Approval Required for End User
Ideal Transaction Size	\$5,000 - \$500,000+



Cheaper Than Paying Cash

Financed through Ingram Micro Flexible Payment Solutions, your customer will pay less over the term than if they purchased it outright.



Helps You Manage Technology Lifecycle

Keep your customers on a predictable technology refresh schedule and manage their lifecycle.



Accelerate Your As-A-Service Journey

Enhance your As-A-Service offerings with another product line consumed with a monthly recurring payment.

End of Term Options

- Return
- Refresh
- Purchase for FMV



Contact a dedicated specialist for a customized proposal
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Microsoft-surface@ingrammicro.com

Device & Pricing Examples



	12 Months Monthly Payment per Device	24 Months Monthly Payment per Device	36 Months Monthly Payment per Device
Surface Go2 M/8/128			
5 - 999 Devices	\$38.50	\$22.22	\$16.95
1,000+ Devices	\$34.27	\$19.77	\$15.09
Protection Plan	N/A	+\$3.82	+\$3.94
Surface Pro 7 i5/8GB/128GB PLATINUM			
5 - 999 Devices	\$54.03	\$32.13	\$24.11
1,000+ Devices	\$47.49	\$28.25	\$21.19
Protection Plan	N/A	+\$7.69	+\$6.60
Surface Pro 7 i5/8GB/256GB PLATINUM			
Surface Only	\$75.20	\$42.93	\$30.93
Surface Keyboard Bundle	\$68.11	\$38.88	\$28.74