

Gold and Platinum Benefits for Partners

Lenovo™

Ingram Micro is committed to the success of Lenovo Gold and Platinum partners and have developed exclusive benefits available to you.



Free pre-sale tech support

Count on Ingram Micro to keep you up to date on the latest products, solutions and technologies. By leveraging our pre-sale technical support team, you can deliver the solutions your customers need and win more business—no matter the type or size of your business.



Security Solutions and Assessments

As remote work is the new norm, it is important that your security service offerings keep up with the evolving threat landscape and growing risk that businesses will experience. Ingram Micro and Lenovo work together to create holistic cybersecurity service augmentation from the base hardware layer through to client-support services. Take advantage of our offerings and let us help build your security practice.



End User Lead Meetings

Build and advance your sales pipeline quickly by turning MQLs into SQLs. Advance your sales pipeline predictably with qualified appointments with end users.



Ingram Micro Professional Services

Professional Services helps you deliver any solution with confidence. From assessments to deployment and IT asset disposition services, we have a full solution and team available for you. Don't leave your customers' businesses unprotected.



Executive Summit

Have an opportunity to meet with our Ingram Micro and Lenovo executives for partner strategy sessions by invitation only.



Booster Program

Opt in to our program to earn rewards and incentives exclusive to Ingram Micro and Lenovo partners <https://imagine.next.ingram-micro.com/lenovo-booster-program>



For more information around security solutions, assessments and professional services check out <https://playbooks.ingrammicro.com/ingram-micro-security-solutions-development-guide.html>. Get up to speed on all things Ingram Micro and Lenovo <https://imagine.next.ingrammicro.com/lenovo> Contact our team at im.lenovo@ingrammicro.com.

Programs and offerings are subject to change at any time. Please check with the team on eligibility and updates.

further together

INGRAM MICRO®

Your success is our success.

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