

HPE Certified Genuine Replacement Parts

Need A Quote? Email SourcingTeam@IngramMicro.com or call (800) 456-8000 Ext.76250

What are Certified Spare Parts?

HPE Certified Genuine Replacement Parts are Field Replaceable Units (FRUs) available for channel sale. These Limited Distribution products are available NEW and Factory Sealed even when the Option Kit has been discontinued. Spare parts are orderable via the primary "-001" SPS# clearly identified on every piece of authentic HPE hardware.

Why buy Quality Assured Certified Genuine?

Did you know that greater than 15% of all hardware sold annually is deemed counterfeit or is mis-represented in the channel? This activity accounts for almost \$1.8 Trillion dollars in Reseller exposure. Certified Genuine Spares are manufactured to the highest quality standard and are backed by a 1-year HPE warranty. These parts are fully kitted to HPE specifications and come with the most current firmware revision.

Where does Limited Distribution fit into the HPE Channel?

Certified Genuine Parts provide Resellers with a channel compliant option to service end-user needs that fall outside of HPE's Traditional Distribution network. Working in conjunction with HPE's current offerings, the Replacement Parts Business fills the gaps in your supply chain for service parts regardless of the generation or lifecycle status. HPE understands that not all customers will to integrate into the PointNext portfolio of services indefinitely. Certified Genuine Replacement Parts are available to support those who choose to self-maintain.

How You Benefit



- ✓ Access to both Current and End of Life (EOL) equipment
- ✓ All products are backed by full Manufacturer's Warranty
- ✓ Personal response and accelerated quote turnaround times
- ✓ Reduced lead times for constrained HPE products
- ✓ HPE specialists help validate upgrades and configurations



Don't Compromise. Buy Certified!



- ✓ Industry Leading Quality



- ✓ Optimized and Guaranteed Performance



- ✓ Quick & Easy Installation



- ✓ Protection from counterfeit

