

# LET'S DRIVE FEDERAL IT TRANSFORMATION TOGETHER.

Powered by data and running in a multi-cloud world, Ingram Micro and Dell Technologies are ready to help you take on anything.

Progress lies at the intersection of technology and humanity—a reality government IT leaders live every day but are challenged to support. Dell Technologies and Ingram Micro provide the end-to-end capabilities that enable federal digital transformation, offering solutions and services that reach from edge to core to cloud.

## WHY DELL FEDERAL?

Dell Technologies and Ingram Micro deliver the most advanced enterprise infrastructure for mission-critical environments. Together, we're the only true providers of the end-to-end IT capabilities needed to drive agency missions through digital transformation—from the edge to the core to the cloud.

### TAA-COMPLIANT

Dell Technologies products are TAA-certified. Technology must have TAA certifications to be sold into the federal market, requiring U.S.-made or certain “designated country” end products.

### IT TRANSFORMATION

Reduce technical debt by modernizing and increasing automation. Optimize federal data centers and build the framework for digital transformation.

### WORKFORCE TRANSFORMATION

Keep teams focused on their mission through intuitive experiences and safe, secure access to applications and data.

### SECURITY TRANSFORMATION

Stand up to common vulnerabilities with Dell Cyber Recovery and protect an organization's most critical data within a secure vault.

### APPLICATION TRANSFORMATION

Drive out cost from application portfolios and save federal customers up to 28% on IT costs.

For more details on Dell Technologies solutions for the federal market [click here](#).

## WHY INGRAM MICRO?

Ingram Micro is the best partner to help you and your customers succeed in the federal space with Dell Technologies' solutions. To close more deals, we help you put all the pieces in play:



### WE HAVE THE PRODUCTS

Ingram Micro carries all lines of business for Dell Technologies, so you'll get what you need when you need it.



### WE HAVE THE EXPERTISE

Ingram Micro has the largest Dell in-house and field-deployable resources in the channel. We know how to navigate the process and enable deal registrations with ease.



### WE HAVE THE FINANCIAL OPTIONS

Ingram Micro has the best credit and finance solutions in the business, rivaling what many financial institutions can offer.



### WE HAVE THE EXTRAS

Ingram Micro addresses even the most complex needs with special services like custom labeling, precise delivery dates and more.

Learn how Dell and Ingram Micro can change your business in the federal space. Call your Ingram Micro Dell federal team:

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