



Introducing **Dell Federal Storage Accelerator:** An exclusive, no-cost program designed to help you grow your Dell Federal Storage business and increase your profits!

If you qualify, we'll work closely with you, providing all you need to help grow your Dell Federal Storage business.

We will provide:

- Incentives/Credit Memos (Stackable)
- White Space Leads/New Business Incentive
- Growth Incentive
- Competitive Swap
- Tech Refresh

Ingram Dell Federal Team Resources to Help

- Dedicated Inside Resource
- Dedicated Field Resource
- Access to Ingram badged Field Tech Consultant
- Ingram Micro Financial Solutions
- Priority Ingram Micro Pre-Sales Technical Support

Enablement

- Product Training
- Tools Training - OSC and Myquotes
- Deal Registration Training
- Customized Business Plans
- VMware Assesments
- Promark GSA Schedule
- Ingram Micro Events and Monthly Webinars

To see if you qualify, contact Glenn Jeffries
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