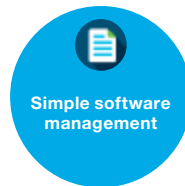


# BY BANNING TOGETHER, THAT'S WHERE THINGS HAPPEN.

**CISCO ARCHITECTURE.  
A LEVEL UP.**

## NOTHING BENEFITS CUSTOMERS LIKE ENTERPRISE AGREEMENTS:

It's never been easier or more simplified to sell Cisco through Ingram Micro. We found ways to simplify everything, including licensing management and vendor consolidation.



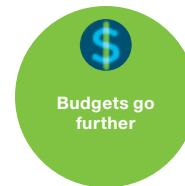
**Simple software management**

Single Co-Term Agreement: One great portal manages it all



**Dial up Security Fast**

Security when and where you need it: Anytime access to new software or cloud services



**Budgets go further**

Great Value: Discount advantage growth, price protected true forward; support included



**Predictable billing**

Pay annually: 3 or 5 payments through Cisco Capital

## EA (ENTERPRISE AGREEMENTS) SUITE OPTIONS

Enrolling in our Collaboration Flex Plan is easy. Growing your business has never been easier when your clients have more options to choose from.

**Meetings<sup>1</sup>**

Cisco Webex<sup>2</sup>

or<sup>3</sup>

Cisco Meeting Server

**Messaging**

Includes Webex Teams

**Calling<sup>1</sup>**

Cisco Webex Calling<sup>2</sup>

or<sup>3</sup>

Hosted (HCS)

or<sup>3</sup>

Cisco Unified Communications Manager with Jabber

**Messaging**

Includes Webex Teams

1. Available in 12, 24, 36, 48, and 60 month subscriptions  
 2. Refer to cs.co/geos for geo availability  
 3. One per knowledge worker per suite

Mix and Match Meetings and Calling in a Single Agreement

## MORE CHOICES MEANS BETTER COLLABORATION. BETTER COLLABORATION MEANS BETTER MEETINGS.

Collaboration with Enterprise Agreements has never been easier..

### Cisco Webex Meetings in the Flex Plan



#### Meeting Needs

Meetings should be open to anyone, and scale to include everyone

People need to be able to join from anywhere—not only room and desktop—also from any PSTN phone

Security and analytics are more important than ever

People need to be able to collaborate offline and review meeting recordings to drive productivity

Flexibility to create any type of meeting

Enable anyone to use their device, registered on-premises or to the cloud



#### Cisco Collaboration Flex Plan includes:

Meetings for up to 1000 participants, including up to 75 SIP, (MC1000)

Our most popular audio options: VoIP, SIP, Global Toll Call-In

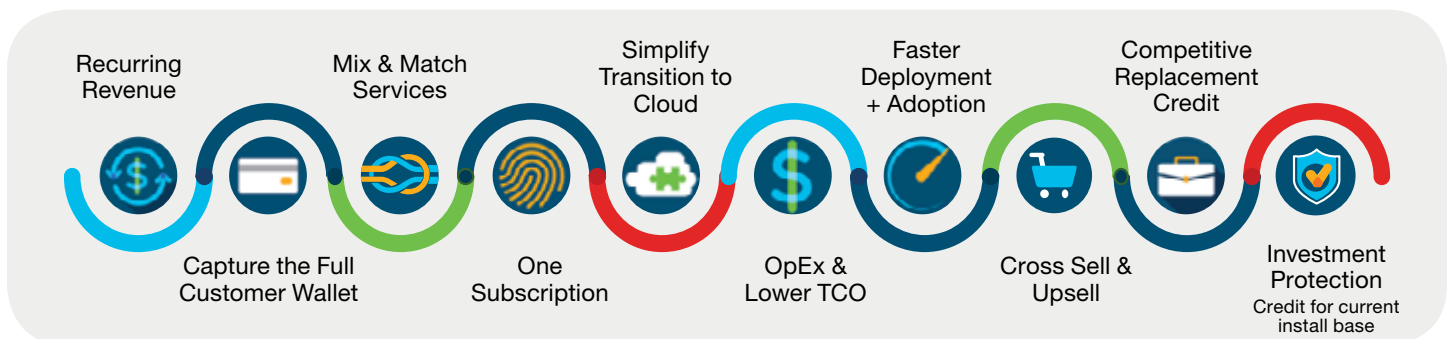
Pro Pack security and analytics for Cisco Webex Control Hub

Unlimited recording storage and 20GB messaging storage per user

Cisco Webex Training, Event and Support

On-premises and cloud device registration

### Why Flex Plan for Cisco and Customers?



Level up your Cisco business with our Collaboration Flex Plans.

**Matthew Wagner**

Solution Sales Specialist II

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(800) 456-8000, ext. 67736



**A LEVEL UP.**